

LAUREN E. KORSHALLA

1201 Louisiana St., 28th Fl., Houston, TX 77002 | 713.328.2805 | LKorshalla@hwa.com

ASSOCIATE | HUGHES WATTERS ASKANASE LLP

Ms. Korshalla has been admitted to the following practices and courts: State of Texas; District of Columbia; New York; New Jersey; U.S. Patent and Trademark Office; Multiple Northeastern Federal District Courts and U.S. District Court for the SDTX.

PROFESSIONAL EXPERIENCE

Hughes Watters Askanase, L.L.P., Houston, TX

10/2018-Present

Associate Attorney

- Perform transactional legal work for clients, primarily comprising drafting, modification, and/or negotiation of:
 - Limited liability company operating agreements, corporate bylaws, resolutions, and consents; equity purchase and sale agreements, notes and financial instruments
 - Confidentiality, non-disclosure, and non-solicitation agreements
 - Employment and executive compensation agreements; employee non-competes
- Formation of complex partnership entities for commercial real estate acquisitions; providing advice on related securities offerings and issuance. Review of construction and subcontracting agreements.
- Provide advice on intellectual property matters pertaining to trademarks, copyrights, trade secrets, and mask works; licensing and work-for-hire issues.
- Drafting, review, and modification of master agreements for services and deliverables, and statements of work for software providers.
- Negotiation of transactions for industrial clients, including consulting agreements, manufacturing and purchase agreements, supply and pricing agreements, non-circumvention agreements, and OEM agreements. Advise clients on export restrictions, when requested.
- Work with select clients respecting efficient, cost-effective, and statutorily-compliant winding-up of companies.

Johnson Deluca Kurisky & Gould, P.C., Houston, TX

1/2015-10/2018

Associate Attorney

Senior Legal Litigation Assistant

9/2013 – 1/2015

- Draft and modify transactional documents for clients, including complex partnership agreements, operating agreements, consulting agreements, deliverables agreements, non-compete agreements, and licenses. Representative examples include:
 - Drafting limited liability partnership agreement for newly formed plaintiff-side personal injury law firm, addressing issues of individual and unequal lines of credit, revenue allocation as to each partner's preexisting cases, draws and referral fees, custom revenue sharing plans, issues of Key-Man Insurance, long-term or permanent disability of partners and disability and death benefits.
 - Advising husband and wife physician researchers on setting up limited liability companies to exploit tumor imaging software inventions, setting up same; reviewing and modifying services agreement between entities and outside biotechnology company and negotiating ownership of "improvements", creating software licenses, and generating employment contracts for post-doctoral student employees. Negotiating same with special attention to not falling afoul of university and hospital policies on intellectual property and conflicts of interest in outside employment.
 - Partnership agreement for six-partner specialized chemical injection services and consultancy business, addressing unique issues related to incentivizing equal division of labor, and addressing partnership transfer and buy-outs for individual partners with rare and specialized field expertise. Reviewed and advised on corporate documents related to formation of Dutch affiliate.
 - Representing aforementioned chemical consultancy business in chemical distribution agreement with Chevron Phillips.
 - Creating a toll manufacturing agreement as between specialty rubber company and tire manufacturer; with special attention to production capacity, product labeling, processes protected by trade secret, indemnification, and liability insurance.
- Advise and act on behalf of mid-sized companies on wide variety of transactional legal issues. Representative examples include:

- Sending out notice letters and placing construction liens on property in order to effectuate payment to tiers of subcontractors.
 - Advising pipe manufacturer on export controls on classes of goods in relation to clients' intended shipments to foreign countries and the decision to pursue export licenses.
 - Advising company acquiring medical device manufacturer on medical device establishment registrations with the U.S. Food and Drug Administration; creating assignment of 510(k) premarket clearance; creating and recording corrective registered trademark assignments.
 - Researching and collaborating with Canadian counsel and advising on the trucking and shipping of hazardous chemicals into Canada.
 - Advising medical device distributor on defenses to threatened products liability actions, the effects of disclaimers and warranties on packaging and websites, warranty provisions of the Uniform Commercial Code; assisting same medical device distributor regarding business disparagement causes of action in relation to social media presence.
- Manage the firm's entire trademark docket for all trademark filings with the USPTO and the Texas Secretary of State. Act as point person within firm on copyright, trademark, and unfair competition questions.
 - Represent clients on both plaintiff and defense side of litigation, from initial investigation and crafting of petition, complaint or answer, discovery, motion practice, judgement, and execution.
 - Typical plaintiff representation includes actions on behalf of individuals and mid-sized businesses relating to business divorces, contract disputes, derivative causes of action, employee fraud/theft, actions on behalf of oil field equipment lenders against debtor customers, car dealership disputes involving vehicle leases and rentals, and actions for trademark infringement or unfair competition.
 - Typical defense representation includes representation of clients in contractual business disputes and causes of action against clients related to Texas Deceptive Trade Practices Act.
 - Assisted with complex high-stakes multi-year litigation, including:
 - Second-chair in case involving allegation of professional negligence as to incorrectly structured stock sale resulting in multi-million-dollar tax liability; case settled to satisfaction of clients.
 - Cause No. 4:15-cv-00635; *Ranger Offshore Mexico S. de R.L. de C.V. v. Grupo Tradeco, S de C.V. et al.*, U.S. District Court for the Southern District of Texas (multi-million-dollar maritime attachment case implicating force majeure clause in contract for disputed lease of platform construction vessel).
 - Cause No. 201041712-7; *Keeter v. Camin Cargo Control, Inc.*; in the 295th District Court of Harris County, Texas (multi-million-dollar case involving the defrauding of two chemical engineers by employer).

Law Offices of Albert Wai-Kit Chan, PLLC, Whitestone, NY

2/2007-12/2012

Associate Attorney

Patent Agent

2007-2008

Practice focused on patent prosecution, litigation, and transactional matters primarily related to intellectual property law; practice was concentrated secondarily on general business law matters for smaller clients. Performed regular managerial duties on behalf of the Firm, including creating and/or modifying the Firm's standard client reporting letters to ensure consistency and compliance, analyzing recently issued Federal Circuit and Supreme Court case law, setting Firm policy in accordance therewith, and monitoring co-worker compliance.

- Drafted patent applications, patent prosecution responses and other documents to U.S., European and other foreign patent offices. Ensured consistency in responses and disclosures to authorities across international jurisdictions through smart management of patent/patent application portfolios. Conducted interviews with USPTO examiners to negotiate the broadest acceptable claims and regularly consulted foreign counsel on local patentability parameters and suitable claims language.
- Across entire career, took no extensions of time in patent prosecution except upon client initiation, resulting in significant patent prosecution savings to clients.
- Represented foreign associate patent practices from Italy, Singapore, Japan, and India before the USPTO; advised and represented university clients and start-ups; performed searches and patentability analysis.
- Fully extended value of patents for all firm clients by implementing strategy to effect *Wyeth v. Kappos* decision for all patents and patent applications, maximizing patent term adjustment to maximum days allowed. Boosted staff efficiency by creating simple checklist for performance of calculations to challenge USPTO patent term adjustment

determinations.

- Litigation team member in a multi-party, international licensing dispute (Case No. 1:2007cv10376; *Keryx Biopharmaceuticals, Inc. v. Panion & BF Biotech, Inc.*, in the U.S. District Court for the Southern District of New York). Communicated with opposing parties and counsel, drafted answer to complaint, and authored amended license and settlement agreements, resulting in \$2M award to client within the context of a continued business partnership.
- Managed majority portion of IP portfolio valued at \$19.2M for the trustee of a public biotech company's bankruptcy proceedings, correlating IP property with licenses, and ensuring that no applications or patents were abandoned prior to sale of assets.
- Led prosecution of trademark counterfeiting case (Case No. 1:2009cv04235; *Eu Yan Sang Ltd. v. S & M (U.S.A.) Inc. et al.*, in the U.S. District Court for the Eastern District of New York). Secured and worked with a private investigator, drafted complaint, and managed international service of process through the Hague International Service Convention; obtained default judgment.
- Occasionally guest-taught IP and Internet Law classes at CUNY Law School. Developed presentations on patent prosecution which were presented by Albert Wai-Kit Chan before the AIPLA, Licensing Executives Society, ABA-Intellectual Property Section delegation to Korea, and other prominent groups.
- Pro bono contributions included yet were not limited to: employer/employee dispute resolution, defense to theft of proprietary information, drafting contracts, performing copyright registrations, and other matters.

VIRxSYS Corporation, Gaithersburg, MD
Scientist/Research Associate III

9/2001-7/2003

Executed experiments with lentiviral gene therapy vectors to improve efficiency of gene therapy treatment for HIV while developing novel strategies to enhance scale-up product. Implemented gene therapy experiments aimed at the destruction of cancer targets. Participated in large-scale quality control/safety testing for FDA Phase I clinical trial.

- Performed DNA extractions, DNA primer design for PCR, quantitative and qualitative PCR, restriction analyses for creation of viral vector plasmids, DNA ligations, and other DNA/RNA manipulation. Utilized cell biology techniques in the transduction of target cells and performed animal studies.
- Played a key role in assisting VIRxSYS complete all preliminary requirements for the Phase I trial efforts, which resulted in the research and development progressing to Phase II stage, human clinical trials.

EDUCATION, CERTIFICATIONS, & BOARD SPECIALIZATION(S)

Brooklyn Law School, Brooklyn, NY
Juris Doctorate

2007

Georgetown University, Washington, D.C.
Bachelor of Science

2001

State Bar of Texas
Houston Bar Association

Journal of Law and Policy, Notes and Comments Editor 2006
CALI Award, Legal Writing II
CALI Award, Food and Drug Law
Sigma Xi Honor Society